



BEST MANUFACTURER/WHOLESALE

Award Entry Questionnaire

One (1) form per award category.

(*) Required information

About Your Organization

*Contact Person Submitting this Entry:

*Name of Owner/President/CEO:

*Name of Company:

*Work Email:

*Website:

*City:

*State/Terr:

*Post/Zip Code:

*Country:

*Phone:

*Twitter:

Do you currently work with an ActionCOACH?

Yes No

If yes, who is your Coach?

Submit this document via email and include both of the following:

1. A **high resolution** company logo (.jpg, .eps, .pdf, .ai., .png, .gif, .psd)
2. Any supporting documents for your submission (press releases, other awards, etc.)

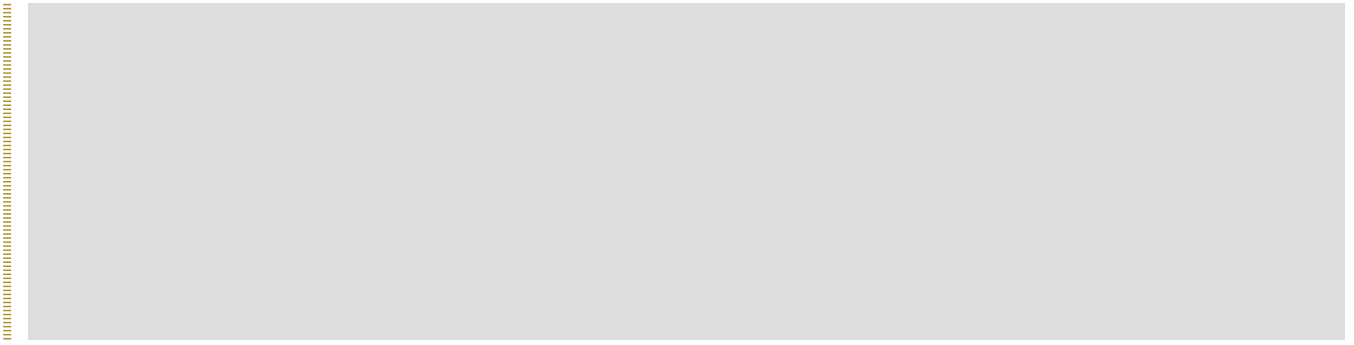
1 Describe your core business and include your company mission statement (600 words or less).

A large, empty grey rectangular area intended for the user to write their response to the first question. The area is bounded on the left by a vertical dotted line.

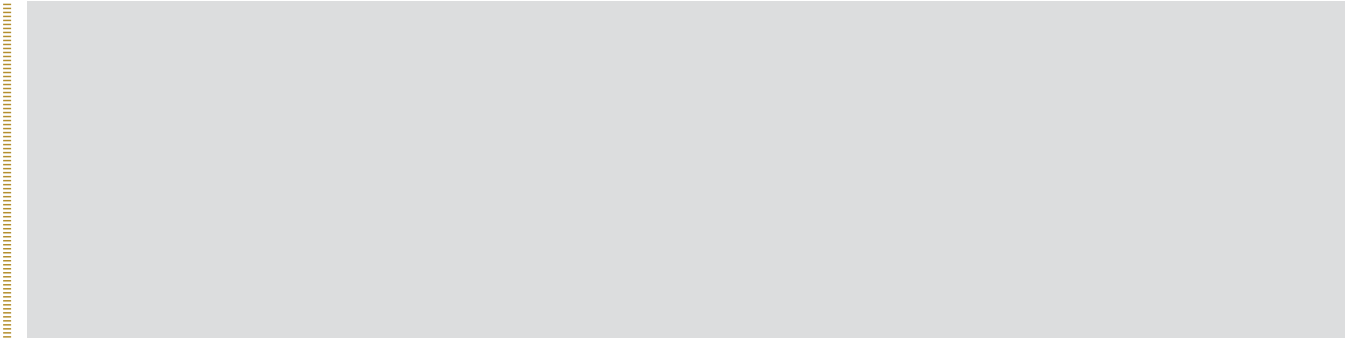
2 What has driven your company's success and why?

A large, empty grey rectangular area intended for the user to write their response to the second question. The area is bounded on the left by a vertical dotted line.

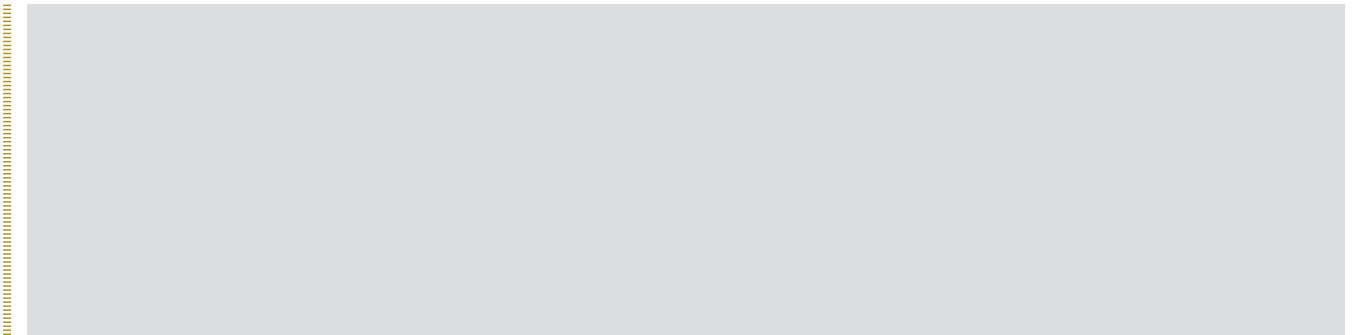
3 How does your business promote/advertise your product/service?



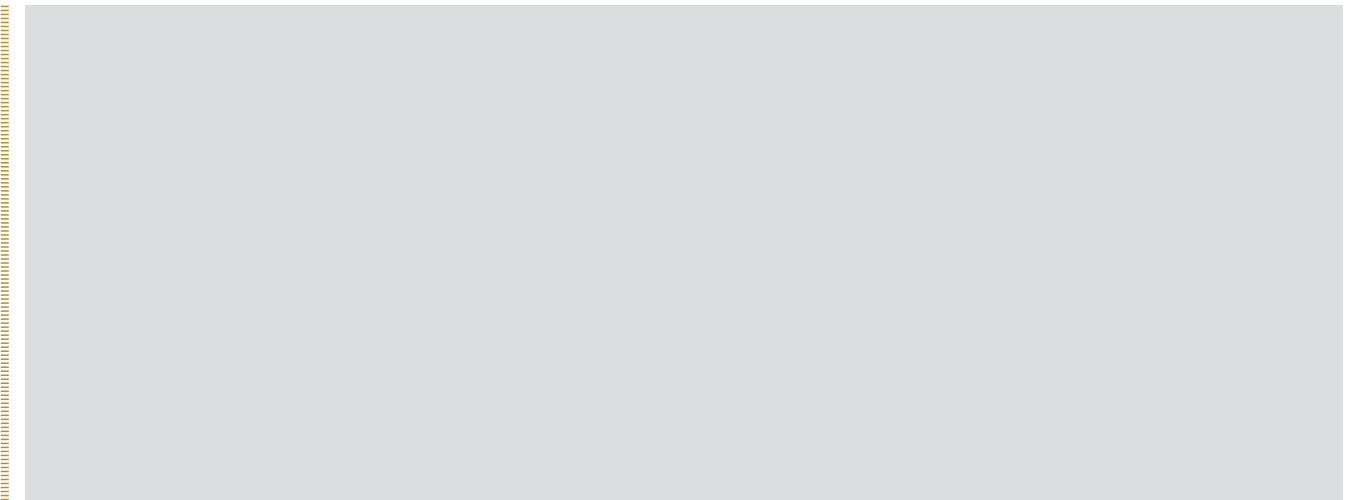
4 What are your business long term goals and how do you plan to achieve these?



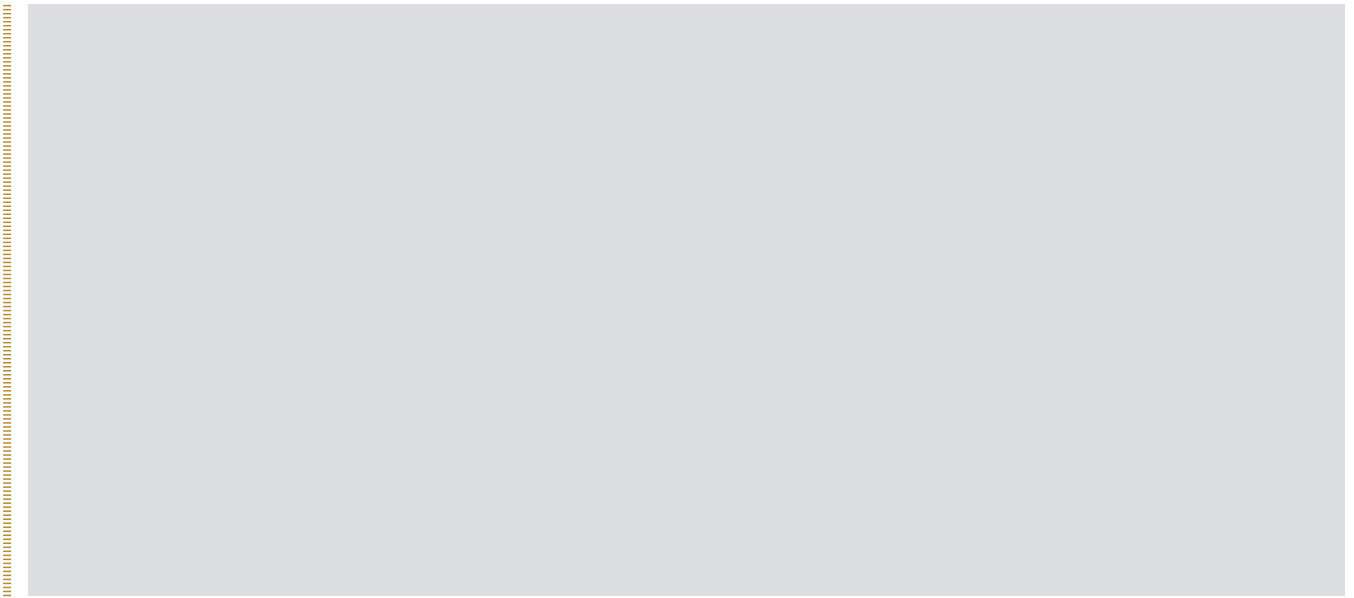
5 What is your competitive advantage or unique selling point over your competitors?



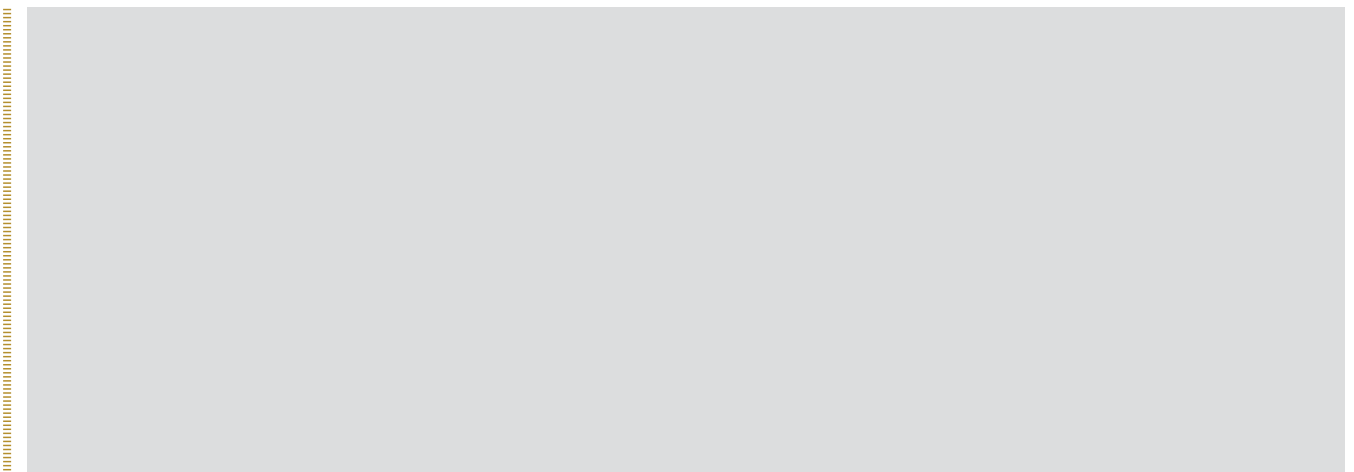
6 What are your milestone achievements? Include contracts you've won, innovations you've initiated, products or services you've developed or awards you have won.



7 Please provide any notoriety public headlines/testimonials your company has received over the past 3 years.



8 What would winning this award mean to you and your business?



9 Please fill out the following (this information will be kept confidential):

For 2012 , what was your gross revenue?	<input type="text"/>		Employees	<input type="text"/>
For 2013 , what was your gross revenue?	<input type="text"/>	% Growth	<input type="text"/>	Employees <input type="text"/>
For 2014 , what was your gross revenue?	<input type="text"/>	% Growth	<input type="text"/>	Employees <input type="text"/>
For 2015 , what was your gross revenue?	<input type="text"/>	% Growth	<input type="text"/>	Employees <input type="text"/>

10 What are your current *5 Ways* Numbers?

Lead Generation

Conversion Rate

No. of Customers

No. of Transactions

Average \$/£ Sale

Revenue

Margin

Profits

11 Is this the first time you have attended The Business Excellence Forums & Awards?

Yes

No In what year(s)?

12 How did you hear about The Business Excellence Forums & Awards?

Facebook

Twitter

Direct Website

ActionCOACH™

Magazine/Newspaper

Referred by a friend

Other

13 Will you be bringing any team or family members?

Yes How many?

No

HOW TO SUBMIT YOUR ENTRIES

Submit this form via email to: info@thebusinessexcellenceforums.com

OR by standard mail c/o ActionCOACH at the address below.

Disposition of Entries

Entries and materials submitted may or may not be used, displayed, shown, duplicated, published or disposed of as The Business Excellence Forums & Awards deems appropriate. We hold no responsibility to return any documents, images, or files, once submitted to us.

By submitting entries, the entrant agrees to hold The Business Excellence Forums & Awards and its employees and/or sponsors exempt from any costs or expenses of any claim arising out of any such use by us. Winners must be present at the Awards Ceremony to receive their awards.

How to Get Help

Need answers to your questions on how to prepare and/or submit your entries?

Visit our web site at: TheBusinessExcellenceForums.com

If you can't find the answer there, please contact us at:

The Business Excellence Forums & Awards

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